

Millington Municipal School District  
 5020 Second Ave.  
 Millington, TN 38053  
 FY#180007  
 Millington Middle School Band Instruments  
 Bid Opening: October 3, 2017 11:00 a.m.

Bib Tabulations

Vendor	City, ST	Total Cost	Difference from proposed quote
Steve Weiss (Quote is Drums Only)	Willow Grove, PA	\$2,804.00	
Music & Arts Center	Dallas, TX	\$22,313.00	-\$1,557
Washington Music Sales Center, Inc.	Wheaton, MD	\$22,480.00	-\$1,390
Amro Music Store	Memphis, TN	\$23,870.00	
Guitar Center Professional	Westlake Village, CA	\$24,900.00	\$1,030
Woodwind and Brasswind	South Bend, IN	\$24,936.00	\$1,066
Olivas Music	El Paso, TX	\$34,364.35	\$10,494

ACTION PLAN--BAND INSTRUMENTS  
MILLINGTON MIDDLE SCHOOL

REV 10/2017

QTY	COST	TOTAL COST	ITEM	IMPACT/ NEED LEVEL	REASON	NOTES
4	\$3,740	\$14,960	YAMAHA YSH-301 FIBERGLASS BB-FLAT SOUSAPHONES WITH CASE	HIGH	This is a "marching tuba;" allows students to participate in marching activities (parades, halftime performances, etc). There are currently 4 tuba players (7th and 8th grade only; 6th graders do not march) and this will enable the band program to implement full band participation in marching activities, competitions, etc. Marching at the middle school level is essential for recruitment into high school marching band and prepares students for advanced level band participation (high school, college, etc)	THIS IS THE GREATEST NEED IN OUR BAND PROGRAM. If funds do not permit the purchase of 4 instruments, then we can start with 2 and build on the program from there.
2	\$3,740	\$7,480				
4	\$381	\$1,524	DRUM LINE EQUIPMENT: SNARES AND CARRIERS-- YAMAHA POWER LITE SERIES	MEDIUM	Our existing drum line equipment is over 20 years old, falling apart and some items are held together by coat hangar wire and tape. Replacement parts are no longer available. They are also VERY heavy and were not originally designed for middle school aged students. The requested equipment is light to carry for our aged students. This will also help prepare students for recruitment into high school band programs that desire marching experience as well as college prep	Drums are the SECOND GREATEST NEED IN OUR BAND PROGRAM. If funds do not permit the purchase of sets of 4, then we can start with 2 and build on the program from there.
4	\$396 \$414 \$432 \$450	\$1,692	DRUM LINE EQUIPMENT: BASSES AND CARRIERS -- YAMAHA POWER LITR SERIES GRADUATED SIZES	MEDIUM		
2	\$2,847	\$5,694	YAMAHA YBB105 BB-FLAT 3/4 SIZE CONCERT TUBA WITH CASE	LOW	There are 6 Tuba players (6-8th grade); Students currently have to double up on instruments, as there aren't enough tubas for all students enrolled. Even though they use their own mouthpiece, this is not necessarily sanitary and makes it difficult if not impossible for all students to perform together, and to provide enough opportunities for practice, etc.	This is the least needed items for our band program
Total		\$23,870				